



March 20, 2026

Public Notice - Interview/Discussion Meeting

Solicitation Number: 26-17 HR

Solicitation Title Real Estate Development Consultant

Solicitation Type: Request for Proposal-RFP

To: All Interested Proposers and to the General Public

The Evaluation Committee met on the date shown below. The purpose of the meeting was to shortlist vendors. An interview/discussion will be conducted with each shortlisted vendor on the dates and times listed below.

Date of Initial Evaluation Meeting: Friday , March 20, 2026

The Evaluation Committee will discuss and rank each vendor interviewed. Discussion phase of the meeting are open to the public. However, shortlisted interview/negotiation/presentation meetings are exempt under Florida Statute 286.0113. Public comments are limited to 3 minutes for each person prior to final evaluation or selection of a proposer(s).

Interview Format and Notes:

Question and answer session - 30 minutes and 15 minutes for Committee review, if needed. No presentations. Handouts are acceptable but not required, limited to 8.5 x 11 with a 10 page limit.

Interviews/Discussion Meeting

Interview Location : City Hall Annex Building

Address: 1565 1st Street, SRQ Media Room

City: Sarasota

State: FL

Zip Code: 34236

Vendor's Name	Interview Date	Interview Time
The Concourse Group	3/30/2026	9:00 AM
Cornerstone Strategic Partners	3/30/2026	10:00 AM
Jones Lang LaSalle Americas Inc.	3/30/2026	11:00 AM
Florida Housing Coalition	3/30/2026	12:00 PM

Final Evaluation 3/30/2026 12:45 PM

Helen Reed

3/20/26

Helen Reed
Consulting Professional Buyer

Date