## Graystone Consulting™

## City of Sarasota Firefighters' Pension Fiscal Year Return & Asset Allocation Analysis As of September 30, 2025

A business of Morgan Stanley

Fiscal	Time-Weighted Return		Dollar Wtd	Asset Allocation Targets			Asset Allocation Actual				Actuarial
Year	Gross	Net	Net Return	% Stocks	% Bonds	% Alts	% Stocks	% Bonds	% Alts	% Cash <sup>(1)</sup>	Assumption
2010	10.72	10.19	10.14	70.00	20.00	10.00	70.21	21.32	8.47	N/A	8.00
2011	2.05	1.50	1.80	70.00	20.00	10.00	65.93	23.14	10.93	N/A	7.75
2012	20.16	19.51	19.56	65.00	25.00	10.00	63.98	25.59	10.42	N/A	7.50
2013	15.93	15.29	15.29	65.00	25.00	10.00	68.14	21.90	9.96	N/A	7.50
2014	11.46	10.83	10.87	65.00	25.00	10.00	66.88	23.11	10.01	N/A	7.25*
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2015	(0.73)	(1.27)	(1.18)	60.00	22.50	17.50	60.07	21.71	18.22	N/A	7.25*
2016	10.00	0.40	2.11	50.00	22.50	47.50	50.65	24.02	40.50	A1 / A	7.05*
2016	10.06	9.48	9.44	60.00	22.50	17.50	59.65	21.83	18.52	N/A	7.25*
2017	11.32	10.71	10.68	60.00	22.50	17.50	61.72	20.29	17.00	N/A	7.00**
2017	11.52	10.71	10.08	60.00	22.50	17.50	61.73	20.29	17.98	N/A	7.00
2018	9.64	9.05	9.05	60.00	22.50	17.50	62.90	19.83	17.27	N/A	7.00**
2010	3.04	5.05	5.05	00.00	22.50	17.50	02.50	15.05	17.27	IV/ A	7.00
2019	2.17	1.64	1.59	60.00	22.50	17.50	61.36	22.04	16.60	N/A	6.85***
2013	2,1,7	2.01	1.55	00.00	22.50	17.50	01.00	22.0	20.00	1,7,	0.03
2020	4.37	3.83	3.76	60.00	22.50	17.50	60.32	23.16	16.52	N/A	6.85***
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2021	20.96	20.38	20.49	60.00	22.50	17.50	63.30	21.20	15.50	N/A	6.85***
2022	(11.58)	(12.01)	(11.78)	60.00	22.50	17.50	59.96	20.49	19.55	N/A	6.85***
2023	9.34	8.83	9.27	60.00	22.50	17.50	60.64	22.98	16.38	N/A	6.85***
2024	20.33	19.79	19.83	60.00	22.50	17.50	61.33	21.48	14.70	2.48	6.60
2025	7.94	7.46	7.21	60.00	22.50	17.50	63.17	20.83	13.86	2.14	6.60

<sup>\*</sup> Return is equivalent to 6.75% + fees.

The prices, quotes, & statistics contained herein have been obtained from sources believed reliable; however, the accuracy cannot be guaranteed. Past performance is not a guarantee of future results. The data provided herein was reported in your September 30th performance reports for each of the years listed.

<sup>\*\*</sup> Return is equivalent to 6.50% + fees.

<sup>\*\*\*</sup> Return is equivalent to 6.35% + fees.

## **Information Disclosures**

Performance results are annualized for time periods greater than one year and include all cash and cash equivalents, realized and unrealized capital gains and losses, and dividends, interest and income. The investment results depicted herein represent historical performance. As a result of recent market activity, current performance may vary from the figures shown. Past performance is not a guarantee of future results.

Please see the Morgan Stanley Smith Barney LLC Form ADV Part 2 Brochure for advisory accounts and/or any applicable brokerage account trade confirmation statements for a full disclosure of the applicable charges, fees and expenses. Your Financial Advisor will provide those documents to you upon request.

Benchmark indices and blends included in this material are for informational purposes only, are provided solely as a comparison tool and may not reflect the underlying composition and/or investment objective(s) associated with the account(s). Indices are unmanaged and not available for direct investment. Index returns do not take into account fees or other charges. Such fees and charges would reduce performance.

The performance data shown reflects past performance, which does not guarantee future results. Investment return and principal will fluctuate so that an investor's shares when redeemed may be worth more or less than original cost. Please note, current performance may be higher or lower than the performance data shown. For up to date month-end performance information, please contact your Financial Advisor or visit the funds' company website.

Investors should carefully consider the fund's investment objectives, risks, charges and expenses before investing. The prospectus and, if available the summary prospectus, contains this and other information that should be read carefully before investing. Investors should review the information in the prospectus carefully. To obtain a prospectus, please contact your Financial Advisor or visit the funds' company website.

Past performance is no guarantee of future results.